

Austin Bates

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OBJECTIVE

To secure a position in Sport and Game Sales, utilizing my previous experience as a Sales Associate and Paintball Referee, with a focus on companies such as Scheels.

EDUCATION

College of the Canyons | August 2022 - October 23, 2024 (expected) Associate of Science (A.S.) in Business Administration, GPA: 3.22, Dean's Honor Roll and Honor Roll.

Currently enrolled at The University of Nevada, Reno - Expected to graduate 2027, (B.S.) in Finance.

PROFESSIONAL EXPERIENCE

Sports Specialist / Sales Associate | Scheels | Sparks, NV | Dec. 2024 – Present

- Built customer trust by leveraging personal knowledge and enthusiasm for sports and outdoor activities.
- Delivered excellent customer service, providing product expertise, demonstrations, and personalized recommendations.
- Assisted with proper fitting and sizing sports equipment and apparel to ensure optimal performance and satisfaction.

Sales Associate | GNC | Sparks, NV | Oct. 2024 – Dec. 2024

- Learned about store products and operated the cash register.
- Informed customers about products and their benefits, resulting in increased sales.
- Successfully convinced customers to purchase products through effective communication and product knowledge.

Paintball Referee | Paintball USA | Acton, CA | Apr. 2021 - Aug. 2022

- Ensured player safety by teaching groups of players how to safely use paintball guns and equipment.
- Maintained a clean and safe environment by regularly cleaning and inspecting all equipment.
- Utilized physical labor skills to referee games and ensure fair play for all players.

SKILLS

Soft: Time management, organization, customer service.

Hard: Microsoft Excel, Microsoft Word, Google Sheets, Google Docs.